



Application for Membership

Company _____
(as it should be listed in Association collateral)

Link Web Site: Yes: _____ Please link company web site to FCIA web site. URL: _____

Primary Representative Information:

Representative _____ Title _____
Address _____ City _____
State/Province _____ Zip/Postal Code _____ Country _____
Telephone _____ Fax _____
E-mail _____

Acceptance of FCIA Bylaws:

I, _____, certify that I have read the bylaws of the Fibre Channel Industry Association and will abide by those bylaws in the representation of my company's membership in the organization.

Signature Date

Marketing Representative Information: (for additional representatives, make copies of this form)

Representative _____ Title _____
Address _____ City _____
State/Province _____ Zip/Postal Code _____ Country _____
Telephone _____ Fax _____
E-mail _____

Technical/Interopability Representative Information: (for additional representatives, make copies of this form)

Representative _____ Title _____
Address _____ City _____
State/Province _____ Zip/Postal Code _____ Country _____
Telephone _____ Fax _____
E-mail _____



Application for Membership

Send the following items to:

Fibre Channel Industry Association
 5353 Wayzata Blvd., Ste. 350
 Minneapolis, MN 55416

- A. Completed application
- B. Payment of, or valid company purchase order in US\$ in the amount appropriate to the level of membership desired. Membership fees are annual.

Sponsor Member		US\$ \$20,000
Principal Member		US\$ \$12,000
Associate Member		US\$ \$8,000
Observer Member		US \$2,500
Individual Observer Member		US\$ \$475

Summary of FCIA Member Benefits

	Sponsor	Principal	Associate	Observer	Individual
SanMark License Discount	20%				
Special Banner Add	√				
Voting on organization matter	√				
Eligible for board service	√				
Eligible to serve as an officer	√				
Eligible to chair committees	√				
Eligible to participate on committees	√	√			
Post FC-Related company press releases on Web Site	√	√			
Scrolling Logo on Home page	√	√			
Storage Industry Research, e.g. Polling, Surveys, Focus Groups, etc.	√ Define Questions	√ six months after sponsor			
Participate in FCIA-Sponsored events	√ 1 st choice	√ after sponsor exercises options	√ after sponsor & principle exercise options		
Participate in FCIA's Marketing Communications Programs	√ 1 st choice	√ After sponsoe exercises	√ After Sponsor & Principle		

		options	exercise options		
List FC products on Web	√ Bold listing	√	√	√	
Receive FCIA materials	√	√		√	
Member promotion in FCIA collateral, including FCIA web site and links to member's home page	√	√	√	√	
Attend FCIA meetings	√	√	√	√	√
Access to general FCIA mailing lists	√	√	√	√	√

**For questions, please call +1.850.765.1489, Fax +1.952.252.8096
or send email to: Info@FibreChannel.org**