

# Application for Membership



**Company:** \_\_\_\_\_  
(as it should be listed in Association collateral)

**Link Web Site:** Yes: \_\_\_

Please link company website to FCIA website: URL: \_\_\_\_\_

**Primary Representative Information:**

<u>Representative</u>	<u>Title</u>	
<u>Address</u>	<u>City</u>	
<u>State/Province</u>	<u>Zip/Postal Code</u>	<u>Country</u>
<u>Telephone</u>	<u>Fax</u>	
<u>E-mail</u>		

**Acceptance of FCIA Bylaws:**

I, \_\_\_\_\_, certify that I have read the bylaws of the Fibre Channel Industry Association and will abide by those bylaws in the representation of my company's membership in the organization.

\_\_\_\_\_  
Signature Date

**Marketing Representative Information:**  
(for additional representatives, make copies of this form)

<u>Representative</u>	<u>Title</u>	
<u>Address</u>	<u>City</u>	
<u>State/Province</u>	<u>Zip/Postal Code</u>	<u>Country</u>
<u>Telephone</u>	<u>Fax</u>	
<u>E-mail</u>		

**Technical/Interopability Representative Information:**  
(for additional representatives, make copies of this form)

<u>Representative</u>	<u>Title</u>	
<u>Address</u>	<u>City</u>	
<u>State/Province</u>	<u>Zip/Postal Code</u>	<u>Country</u>
<u>Telephone</u>	<u>Fax</u>	
<u>E-mail</u>		

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Send the following items to:

Fibre Channel Industry Association  
5353 Wayzata Blvd., Ste. 350  
Minneapolis, MN 55416

- Completed application
- Payment of, or valid company purchase order in US\$ in the amount appropriate to the level of membership desired. Membership fees are annual.

**Sponsor Member** \_\_\_\_\_ **US\$ \$22,000**  
**Principal Member** \_\_\_\_\_ **US\$ \$13,500**  
**Associate Member** \_\_\_\_\_ **US\$ \$9,000**  
**Academic Member** \_\_\_\_\_ **US \$0**  
**Individual Observer Member** \_\_\_\_\_ **US\$ \$475**

Summary of FCIA Member Benefits	Sponsor Member	Principal Member	Associate Member	Academic Member	Individual Observer Member
Plugfest Fee Discount	40%	30%	20%	N/A	0%
Company logo on Event Collateral	✓	✓			
Banner Ad on Home Page	✓				
Sponsor Press Releases	✓	✓			
Voting on Organizational Matters	✓	✓			
Eligible for Board Service	✓	✓			
Eligible to be an Officer	✓	✓			
Eligible to Chair Committees	✓	✓			
Post FC-related Company Press Releases on website	✓	✓			
Eligible to be quoted in FCIA Press Releases	✓	✓		✓	
Eligible to quote FCIA in their own Press Releases	✓				
Eligible to participate on Review Committees	✓	✓		✓	
Eligible to participate on Marketing Committees	✓	✓	✓	✓	
Eligible to be participate on Membership Committees	✓	✓	✓		
Eligible to participate on Road Map Committees	✓	✓	✓	✓	
Eligible to participate on Other Committees & Forums	✓	✓	✓	✓	
Participate in FCIA Trade Shows	✓ First Choice (No cost)	✓ Second Choice (\$1,500)	✓ Third Choice (\$2,500)	✓ Case by Case	
Participate in FCIA Marketing Communications Programs (Webcasts, Solutions Guides)	✓ First Choice	✓ Second Choice	✓ Third Choice		
Member Promotion in FCIA Collateral, including FCIA web links to members' website	✓	✓	✓	✓	
Included in FCIA's General Email Lists	✓	✓	✓	✓	✓
Receive FCIA Material	✓	✓	✓	✓	✓